

# AT A GLANCE

## OVERVIEW

Resolute Networks develops and markets endpoint-to-endpoint carrier-grade pseudowire and circuit emulation services (CES) technology solutions for use by leading networking equipment providers in their packet-based networking equipment. Resolute's product portfolio comprises very compact, highly-integrated, plug-in modules for nx E1/T1, T3/DS3 and OC-3/STM-1 circuit emulation based on Resolute's extensive proprietary silicon, system software and algorithm intellectual property.

## MARKETS

Resolute's network equipment provider customers deliver pseudowire solutions to the ILECs, CLECs and MSO markets worldwide for use in Carrier Ethernet, Passive Optical Networks (PON) and DOCSIS Hybrid Fiber Cable (HFC) networks.

## VALUE OF PSEUDOWIRE AND CIRCUIT EMULATION SERVICES

Over \$100Bn of private line services are sold each year by operators worldwide. These private line services are almost always provided today by the operators using TDM or other legacy infrastructure. However, this legacy infrastructure is being steadily replaced by high performance packet-switched infrastructure optimized for data communications services, not for private line services like E1/T1.

Pseudowires and CES enable operators to continue to offer high-margin private line services, such as E1/T1, while at the same time utilizing newer and more cost-efficient packet-switched infrastructure. Correspondingly, enterprises that are using private line services today, benefit from pseudowires and CES through continued use of their very large, fully-featured and robust installed-base of TDM-based equipment.

## RESOLUTE VALUE PROPOSITION

Resolute is the only technology solution vendor providing i) fast time to market with plug-in modules ii) scalable solutions ranging from one E1/T1 all the way to OC-3/STM-1 rates iii) reduced development, testing and maintenance costs iv) best of breed, standards-based circuit emulation and synchronization performance and features, and v) reduced risk through pre-testable evaluation platforms.

## COMPANY, MANAGEMENT & INVESTORS

Resolute Networks was established as a merger of Redux Communications (founded in 1999) and Lycium Networks (founded in 2001). Resolute Networks is led by a strong management team bringing with it extensive design, marketing and sales experience in advanced technological solutions for data and voice communications:

Gady Vekslar, CEO  
Daniel Bar-Lev, VP Marketing & Business Development  
Ron Cohen, CTO  
Daniel Sarfati, VP Sales  
Yair Tal, VP R&D  
Zvika Lifschitz, CFO

The company is backed by 6 leading VC funds: Accel Partners, Benchmark Capital, Partech International, Genesis Venture Partners, Giza Venture Capital, and Delta Ventures.

### International Headquarters:

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